1989: Sanechem is established
2004: Kuchnie Świata is established
2013: Change of Kuchnie Świata logo
2014: Refreshing of Sanechem logo
1989  Sanechem Handels GmbH in Berlin is established
1990  Sanechem Sp. z o.o. in Warsaw
1995  headquarters and warehouse in Łomianki
2002  new headquarters in Czosnów
2004  opening of the first store
2008  enlargement of warehouse
OUR 2 AREAS OF ACTIVITY

**KUCHNIE ŚWIATA**

Importer and distributor of seafood, fish and all the necessary products for preparing dishes of worldwide national cuisines.

**SaneChem®**

Manufacturer of professional chemical preparations for cleaning and disinfection applicable in food industry plants, a constructor of cleaning and disinfection devices.
KUCHNIE ŚWIATA

PEOPLE
KUCHNIE ŚWIATA

MANAGEMENT BOARD

JAN FRYDRYCKI
General Manager of Sanechem

Food Technologist - graduated from the Agricultural University of Warsaw, graduated from the Foreign Trade Faculty at Warsaw School of Economics. He established the company in Poland in 1990 after returning from West Berlin, where he worked as Commercial Attaché at the Polish Military Mission in Berlin, Germany for 5 years.

RYSZARD DYMNY
President of the Management

Degree in technical and process engineering. Graduate of the University of Agriculture in Lublin and the Technical University of Łódź. Food technologist, food processing engineer, working in the food industry for many years. 14 years in the Company. Director of Sales and Marketing since 2006. SaneChem® Brand Manager.

JAROSŁAW RYMUSZKA
Vice President of the Management

Graduate of the Technical University of Warsaw, graduate of MBA Warsaw University of Technology, ACCA diploma. Former financial auditor in KPM and PriceWaterhouseCoopers. In Kuchnie Świata since 2000, he is responsible for the company finances.
Graduated from the Faculty of Economics at the University of Lublin and the University of Economics of Poznań. In the company since 2007 as the Chief Accountant.

Graduate of the Institute of Chemistry and Process Engineering at the Technical University of Warsaw. 13 years in the company as a specialist in food technology, product engineering and culinary arts.

Graduate of the Agricultural University of Warsaw - food technologist, associated with the company for 20 years, Head of Debt Collection Department for 5 years.

Higher technical degree, Warsaw School of Economics - Marketing, Warsaw School of Economics - Finance, Warsaw School of Economics - Management, School of Controlling - Katowice, Vice President of Animex. 4 years in the Company.

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**ANNA BIAŁAS**
Chief Accountant

**DARIUSZ RICHTER**
Deputy Development Director

**BEATA PIĄTKEWICZ**
Head of Debt Collection Department

**JERZY GĄSIEWSKI**
Managing Director
Graduate of the Agricultural University of Warsaw - food technologist. 10 years in the company, he is responsible for the cooperation with retail store chains. In addition, he is a President of the Management of Alkohole Kuchnie Świata Sp. z o.o. subsidiary company.

She graduated from the College of Management in Warsaw. 19 years in the company, holding a position of Commercial Director for 5 years.

Food technologist - graduate of the Agricultural University of Warsaw. He is responsible for the delicatessen chain.

Graduate of the University of Warsaw and the Warsaw School of Economics. In Kuchnie Świata since 2008, he is responsible for all procurement processes in the company, including, above all, for container purchases from outside the European Union.

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MAREK KRAŚIEŃKO
Sales Director

JOANNA KOŁODZIEJCZYK
Commercial Director

PAWEŁ SZOSTAK
Director of Own Stores

MARcin WYszkowski
Head of Purchasing Department
PRZYCHODY FIRMY KUCHNIE ŚWIATA S.A.
KUCHNIE ŚWIATA

PRODUCT GROUPS

- Seafood
- Fresh Fish
- Frozen Fish
- Sushi
- Meat and Sausages
- Poultry
- Vegetables and Fruit
- Mushrooms
- Sauces and Pastes
- Oils and Deep Frying Fats
- Pasta / Rice / Flour
- Spices
- Drinks and Various Kinds of Tea
- Confectionery Products
- Nachos and Tortillas
- Breading
- Cheeses and Dairy
- Accessories
- Gluten Free Products
- Ice Cream
- Dried Fruit
- Miscellaneous
Kuchnie Świata S.A. is a reseller of food products for the HoReCa market. Our mission is to satisfy all, even the most sophisticated expectations of customers. We have been present on the Polish market for nearly 25 years. We are the most specialized supplier in the catering industry, particularly in Asian cuisine. Our goal is to provide the customers with products with authentic taste and aroma.

- We offer the highest quality food products to our customers all across the country.

- Knowledge and years of experience in importing food products from the farthest corners of the world have ranked Kuchnie Świata at the leader position.

- Our advantage is staying in direct contact with the manufacturers of branded products and foodstuffs on all continents. This is the reason we can supply the highest quality exotic goods at the most competitive prices.
We provide our clients with:

- comprehensive range,
- the highest quality products from the best manufacturers,
- competitive prices,
- continuity of supply,
- quick turnaround time,
- health and safety,
- training and consultancy.
Today, our portfolio of products dedicated to the HoReCa market consists of over 1500 items. We offer the largest range of fish and seafood in Poland.
KUCHNIE ŚWIATA

HORECA TURNOVER IN EACH PERIOD

Revenue in mln PLN

<table>
<thead>
<tr>
<th>Years</th>
<th>PLN</th>
<th>EUR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>52,960,000</td>
<td>12,810,000</td>
</tr>
<tr>
<td>2012</td>
<td>56,275,000</td>
<td>13,480,000</td>
</tr>
<tr>
<td>2013</td>
<td>40,455,000</td>
<td>14,450,000</td>
</tr>
<tr>
<td>2014</td>
<td>79,385,000</td>
<td>18,815,000</td>
</tr>
<tr>
<td>2015</td>
<td>100,051,000</td>
<td>23,822,000</td>
</tr>
</tbody>
</table>

Years
KUCHNIE ŚWIATA DELICATESSEN CHAIN

OUR STORES

- We are particularly proud of our chain of high-end delicatessens.

- Our stores offer a wide selection of products from various parts of the world.

- Today, the chain comprises 15 stores, which are located in major Polish cities and temporary stands in the shopping centres.

- Our advantages are:
  - qualified staff,
  - culinary expert advice,
  - diverse range of products.
KUCHNIE ŚWIATA DELICATESSEN CHAIN

DEVELOPMENT OF OUR STORE CHAIN

2004 2005 2006 2007 2008 2009 2013 2014

- First store opens in Warsaw, Arkadia Shopping Centre
- More stores open in Konstancin Jeziora and Olsztyn
- Stores open in Kraków and Łódź in Manufaktura Shopping Centre
- 4 new stores open: in Gdańsk, Poznań, Warsaw in Złote Tarasy Shopping Centre and Wrocław in Magnolia Shopping Centre
- Stores open in Poznań in City Park, Wrocław in Renoma Shopping Centre and another one in Warsaw in Skorosze Shopping Centre
- Another store location in Warsaw in Galeria Mokotów Shopping Centre
- First store opens in Silesia in Galeria Katowice
- Opening of the temporary stand in Auchan Lomianki Shopping Centre
KUCHNIE ŚWIATA S.A.
THE END

THANK YOU FOR YOUR ATTENTION

Poland, Łomna ul. Gdańska 34, 05-152 Czosnów, tel. +48 22 785 95 20
e-mail. sanechem@sanechem.com.pl, www.kuchnieswiata.com.pl